

# Job description

## **CCO \_ Chief Commercial Officer/Head of Marketing & Sales**

inApril is currently recruiting a CCO to lead our OBN sales and business development efforts.

### **Tasks and responsibilities**

- Be a key player in setting the strategy and developing the company for growth
- Execute the Commercial strategy for inApril
- Lead sales, marketing, and tendering efforts
- Business development within the current market
- Evaluate and mature opportunities for new/emerging markets
- Develop an understanding of customers' needs and ensure they are met
- Manage customer and partner relations

### **Requirements**

- Minimum 5 years of experience in a sales role within seismic acquisition. Experience within ocean bottom seismic is an advantage, but not a requirement.
- Excellent leadership and communication skills
- Solution-oriented, analytical and structured
- Skills in strategic and business planning would be important
- Must be a self-starter who is detail-oriented and well-organized
- Fluent English verbal and written language

inApril ([www.inapril.com](http://www.inapril.com)) is an independent provider of complete and fully automated ocean bottom node (OBN) seabed seismic solutions to seismic companies. We offer a step change in safe and efficient operations of seabed seismic acquisition.

Applications to be sent to [post@inapril.com](mailto:post@inapril.com) with the subject "CCO - Application". For further information on this position, please send an email to the same address with the subject "CCO-Information"

By applying for this position you accept that inApril store your application for a period of up to 6 months.